Retailer Opportunity Guide

Since 1988, Bristol Industries of PA has been a leading provider of aluminum gangways for commercial and residential waterfronts all across North America. Our exceptional craftsmanship and maintenance-free aluminum has not just given boaters high-quality waterfront solutions, but also provided marine retailers with first-rate products that expand their inventory, increase profit margins, and strengthen customer loyalty.

When you partner with Bristol Industries of PA, in addition to gaining a new supplier of marine products, you will also gain a whole new collaborator in the industry as a whole.

Here are just some of the benefits of working with Bristol Industries of PA:

- Direct Access to Industry Experts: We have no call center. Every time that you have a question about our products, one of our knowledgeable specialists will be just a dial of numbers away.

- Fast Turnaround Time: In the marine industry, long lead times can be what makes or breaks a deal. That's why Bristol Industries of PA prides itself on our unmatched delivery time of only 7-10 days. No prolonging deal closures or keeping your customers waiting.

- Quick & Accurate Freight Quotes: When you need a quote, we always respond within 24-48 hours, whether by phone or by email. In addition, all of our prices will include the full shipping cost so you can inform your clients properly.

- Territory Protection: When you partner with us, anyone in your area who requests our services will be immediately referred to you. Not only is this great for the both of us, but the customer as well. It will make their purchasing process much simpler without the hassle of long-distance delivery.

- ADA-Compliant Design: If your location provides commercial equipment, accessibility is a crucial requirement for public docks, marinas, and municipal projects. Bristol Industries of PA has always practiced a strong dedication to the ADA's guidelines, offering compliant slope options, handrails, and optional transition plates.

- Engineered for Strength and Durability: At Bristol Industries of PA, we always craft our gangways with only the highest-grade aluminum on the market, making it able to withstand any amount of foot traffic. Our exclusive, non-skid Rotex® decking system combined with our sturdy, salt-water tested alloys ensure natural resistance to rust, corrosion, weather, and even long-term wear.

Ready to enhance your waterfront product offerings and secure a whole slew of local, faithful customers?

Request a quote online now using this form or send us an email at info@bristolramp.com. We look forward to working with you!